

### St. Louis Luxury Market Overview

	Active Listings	Pendings	Expired last 3 months	Closed last 3 months	Sold/mo	Inventory (months)	Average List (sold homes)	Average Sold Price	List to Sales Ratio Overall	List to Sales Ratio (0 - 30 DOM)	List to Sales Ratio (31 - 60 DOM)	List to Sales Ratio (61 - 90 DOM)	List to Sales Ratio (91 - 120 DOM)	List to Sales Ratio (120 DOM+)	DOM	Real Buyers	Odds of Selling Your Home
\$800,000 - \$999,999	107	16	62	28	9.33	11.46	\$950,500	\$882,753	92.87%	94.06%	95.81%	90.81%	77.26%	86.57%	188	28	26.17%
\$1,000,000 - \$1,249,999	41	6	29	19	6.33	6.47	\$1,262,303	\$1,104,665	87.51%	92.63%	83.88%	93.37%	90.91%	76.80%	150	19	46.34%
\$1,250,000 - 1,499,999	34	7	26	6	2.00	17.00	\$1,476,500	\$1,320,667	89.45%	0.00%	83.33%	83.49%	0.00%	83.34%	92	6	17.65%
\$1,500,000 - \$1,749,999	27	5	15	4	1.33	20.25	\$1,719,500	\$1,601,790	93.15%	0.00%	0.00%	0.00%	99.98%	73.12%	257	4	14.81%
\$1,750,000 - \$1,999,999	38	2	17	0	0.00	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	0	0.00%
\$2,000,000 - \$2,999,999	25	4	15	2	0.67	37.50	\$2,449,000	\$2,025,000	82.69%	0.00%	0.00%	0.00%	0.00%	75.02%	185	2	8.00%
\$3,000,000 +	14	0	5	2	0.67	21.00	\$6,850,000	\$6,360,000	92.85%	100.00%	0.00%	0.00%	0.00%	75.90%	214	2	14.29%
<b>Total</b>	<b>286</b>	<b>40</b>	<b>169</b>	<b>61</b>	<b>20.33</b>	<b>14.07</b>	<b>\$1,392,340</b>	<b>\$1,259,129</b>	<b>90.43%</b>	<b>95.99%</b>	<b>86.98%</b>	<b>88.50%</b>	<b>85.90%</b>	<b>78.66%</b>	<b>172</b>	<b>61</b>	<b>21.33%</b>

